

DICE Sports and Casual Wear Report H1-2024 Earnings







- □ Summary Income Statement
- □ Results in Nutshell
- Overview of Segmental Performance
 - > Export Segment
 - > Retail Segment
 - Dyeing Segment
 - Printing Segment
 - Other Local Sales
- □ Outlook (About DICE Sport and Casual Wear S.A.E).
- □ Consolidated Income Sheet Statement
- Consolidated Balance Sheet Statement
- Consolidated Cash flow Statement



DICE Sport and Casual Wear Report H1-2024 Earnings

sales line increased by 64.6% Y-o-Y increasing reach EGP 2384.1mn in H1-2024 coupled with H1-2023 Y-o-Y.

Highlights for H1-2024

Revenue	Gross Profit (1)
EGP 2384.1mn	EGP 914.2mn
▲ 64.6% y-o-y	▲ 95% y-o-y 38.3% GP Margin
EBITDA	Net Profit / (loss)
EGP 730.7	EGP 485.8mn
▲ 111% y-o-y 30.7% EBITDA Margin	20.4% NP Margin

Highlights for H1-2023

Revenue	Gross Profit (1)		
EGP 1448.3mn	EGP 469.4mn		
▲ 60.3% y-o-y	▲ 146% y-o-y 32.4% GP Margin		
EBITDA	Net Profit / (loss)		
EGP 347.1mn	EGP 121.2mn		
247% y-o-y 24.0% EBITDA Margin			

Summary Income Statement (EGP mn)

In EGP 000s, unless otherwise stated	2022	Q2-2024	Q2-2023	H1-2024	H1-2023
Revenue	2,133.3	1,390.7	759.0	2,384.1	1,448.3
y-o-y growth, %	33.6%	83.2%	46.0%	64.6%	60.3%
Gross Profit	552.1	612.0	247.4	914.2	469.4
GPM, %	25.9%	44.0%	32.6%	38.3%	32.4%
EBITDA	396.79	516.87	185.4	730.75	347.1
EBITDA Margin, %	18.6%	37.2%	24.4%	30.7%	24.0%
Net Profit	120.8	366.6	104.9	485.8	121.2
NPM, %	5.7%	26.4%	13.8%	20.4%	8.4%

Note(1): Gross profit excludes depreciation



Important events during the current and subsequent period:

- the Monetary Policy Committee of the Central Bank of Egypt (CBE) decided in its meeting

Date	To raise the overnight deposit and lending rates and the main operation rate of the Central Bank by	the credit and discount rate was raised by
1 February 2024	200 basis points to reach 20.25% 22.25% 21.75%, respectively	200 basis points to reach 21.75%.
6 March 2024	600 basis points to reach 27.25% 28.25% 27.75%, respectively	600 basis points to reach 28.75%.

On March 3, 2024, the Prime Minister's Decree No. 636 of 2024 was issued amending some provisions of the Egyptian Accounting Standards, which resulted in the replacement of Standards No. (13) The effects of changes in foreign exchange rates, Standard No. (17) Independent Financial Statements and Standard No. (34) Real Estate Investment from the Egyptian standards referred to in the standards attached to this decision, provided that this decision is published in the Official Gazette and comes into force from the day following the date of its publication.

The implementation of the Egyptian accounting standards No. (13) The effects of changes in foreign exchange rates will be led to combined effect that will affect the shareholders equity.

The combined effect for the re-evaluation of the monetary assets and liabilities using the spot price for the early adoption will be losses amounted to EGP 248 849 597 will be amended on the retained earnings as of January 1, 2024.

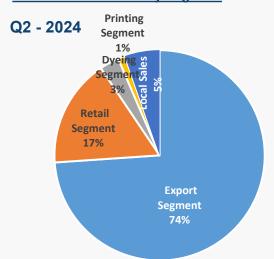


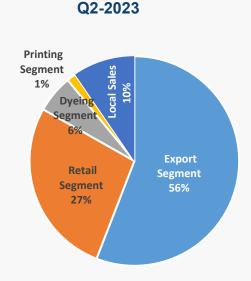
Results in Nutshell

DICE reported revenues of EGP 1390.7 mn, for Q2-2024, recording 83.2% y-o-y increasing. Gross profit margin Q-o-Q, recording 44% in Q2-2024 compared to 32.6% in Q2-2023.

It appears from this graph that the local segment improved compared to the same period last year.

Revenue Breakdown by Segment

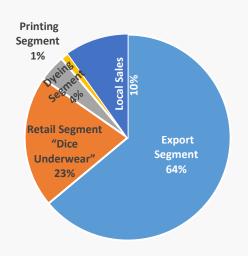


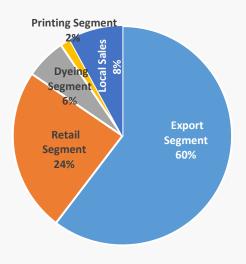


Revenue Breakdown by Segment

DICE reported revenues of EGP 2384.1 mn for H1-2024, recording 64.6% y-o-y increasing. Gross profit margin Q-o-Q, recording 38.3% in H1-2024 compared to 32.4% in H1-2023.

H1-2024 H1-2023







1 Export Segment



	In EGP 000s, unless otherwise stated	2022	Q2-2024	Q2-2023	H1-2024	H1-2023
	Sewing Capacity (000s pieces)	21,000	7,425	5,250	12,675	10,500
	Utilization, %	72.5%	79.3%	60.1%	78.8%	60.8%
	# of pieces sold (000s)	15,225	5,886	3,156	9,986	6,383
	y-o-y growth, %	8.2%	86.5%	-20.2%	56.5%	-16.0%
	Avg. Price (USD) / piece	4.57	3.75	4.34	3.62	4.53
	y-o-y growth, %	8.1%	-13.7%	-7.5%	-20.1%	3.9%
Dice	Revenue (USD '000)	69,553	22,043	13,696	36,125	28,903
Ö	y-o-y growth, %	17.0%	60.9%	-26.2%	25.0%	-12.7%
	Avg. Price (EGP) / piece	87.0	174.6	134.4	152.7	137.0
	y-o-y growth, %	31.8%	29.9%	57.9%	11.5%	85.7%
	Revenue (EGP '000)	1,325,070	1,027,946	424,138	1,524,429	874,199
	y-o-y growth, %	42.5%	142.4%	26.1%	74.4%	56.1%
	Gross Profit	301,620	484,813	197,632	671,996	381,456
	Gross Profit Margin, %	22.8%	47.2%	46.6%	44.1%	43.6%

- In H1-2024, export sales, denominated in USD, 25% increase over the same period last year beside increasing sales volume a 56.5% stemming. Blended average price per piece in USD terms decreased by 20.1%" due to inflation".
- Changing in export sales price Avg (USD ,EGP / piece) is according to the mixture of sales, in addition the value of the revenues in USD or EGP includes the sale of materials (elastic) and the number of pieces sold does not show what represents this value, and this also affects the average price of the piece in USD or EGP.
- The company's management added new production lines in Q2-2024 to cover the required increase in sales to export customers.



2 Retail Segment

> Refer to the attached file "Dice Retail (Underwear) report"



3 Dyeing Segment

	Dyenig Segment					
	In EGP 000s, unless otherwise stated	2022	Q2-2024	Q2-2023	H1-2024	H1-2023
	Capacity (tons)	7,500	1,875	1,875	3,750	3,750
	Utilization, %	58.7%	58.9%	57.5%	59.6%	53.9%
ne	Volume Sold (tons/year)	4,401	1,104	1,078	2,233	2,023
1	Avg. Price (EGP) / ton	34.6	52.6	39.7	49.3	38.5
Master Line	Revenue	152,170	58,088	42,786	109,991	77,877
Ma	y-o-y growth, %	-12.5%	35.8%	-2.6%	41.2%	-5.0%
	Gross Profit	34,564	13,677	7,976	23,635	11,485
	Gross Profit Margin, %	22.7%	23.5%	18.6%	21.5%	14.7%
			I I	l I		
	Capacity (tons)	7,200	1,800	1,800	3,600	3,600
	Utilization, %	59.7%	71.1%	47.7%	76.7%	51.8%
	Volume Sold (tons/year)	4,300	1,280	858	2,760	1,866
I I I	Avg. Price (EGP) / ton	32.7	51.7	49.4	46.4	41.0
5	Revenue	140,593	66,132	42,342	128,148	76,551
	y-o-y growth, %	7.8%	56.2%	25.9%	67.4%	6.9%
	Gross Profit	22,059	16,286	7,308	29,110	9,758
	Gross Profit Margin, %	15.7%	24.6%	17.3%	22.7%	12.7%
	_			! 		
	Capacity (tons)	3,600	900	900	1,800	1,800
	Utilization, %	72.9%	102.8%	62.1%	99.1%	68.7%
	Volume Sold (tons/year)	2,625	925	559	1,784	1,237
ACC	Avg. Price (EGP) / ton	28	42	34	41	33
ă	Revenue	73,376	39,112	18,927	72,450	40,792
	y-o-y growth, %	-10%	107%	23%	78%	24%
	Gross Profit	23,825	8,748	4,171	14,967	9,313
	Gross Profit Margin, %	32.5%	22.4%	22.0%	20.7%	22.8%
	Capacity (tons)	18,300	4,575	4,575	9,150	9,150
int	Utilization, %	61.9%	72.3%	54.5%	74.1%	56.0%
Ĕ	Volume Sold (tons/year)	11,326	3,309	2,495	6,777	5,125
Seç	Avg. Price (EGP) / ton	32.3	49.4	41.7	45.8	38.1
Total Dyeing Segme	Revenue	366,140	163,332	104,055	310,590	195,220
/eir	y-o-y growth, %	-5.1%	57.0%	11.9%	59.1%	4.7%
0	Intercompany Sales	205,792	121,622	59,746	210,312	108,672
ota	Intercompany Sales (% of Revenue)	56.2%	74.5%	57.4%	67.7%	55.7%
F	Gross Profit	80,448	38,712	19,455	67,712	30,556
	Gross Profit Margin, %	22.0%	23.7%	18.7%	21.8%	15.7%

As for its dyeing segment, DICE reported EGP 310.6 mn in revenues in H1-2024, 59.1% y-o-y increasing, third party sales during H1-2024 contributed 32.3% of all dyeing sales compared to 44.3% in H1-2023.

ACC may resort to external parties to perform the thermal stabilization stage, which exceeds its production capacity to meet the dyeing needs of customers.



4 Printing Segment

	In EGP 000s, unless otherwise stated	2022	Q2-2024	Q2-2023	H1-2024	H1-2023
	Capacity (meter)	6,000	1,500	1,500	3,000	3,000
	Utilization, %	48.1%	66.6%	45.4%	71.6%	47.6%
ng	Volume Sold (piece/year)	2,886	999	681	2,149	1,429
Printir	Avg. Price (EGP) / 000' M2	12.79	14.9	15.7	14.03	15.4
	Revenue	36,893	14,850	10,669	30,161	22,037
N P	y-o-y growth, %	-6.4%	39.2%	16.1%	36.9%	30.3%
	Gross Profit	4,219	305	1,561	1,842	2,131
	Gross Profit Margin, %	11.4%	2.1%	14.6%	6.1%	9.7%

Nadine Print press: The revenue figures shown here reflect sales to third-party only,



5 Other Local Sales

In EGP 000s, unless otherwise stated	2022	Q2-2024	Q2-2023	H1-2024	H1-2023
Local Revenue	173,443	152,547	96,024	335,617	150,143
y-o-y growth	105.2%	58.9%	214.0%	123.5%	178.2%
Total Intercompany *	53,983	77,884	23,470	101,238	34,799
% of Local	31.1%	51.1%	24.4%	30.2%	23.2%
Net Revenue	119,460	74,664	72,554	234,379	115,344
y-o-y growth	135.1%	2.9%	183.8%	103.2%	172.5%
Gross Profit	23,559	2,801	-5,522	3,905	1,616
GPM, %	13.6%	1.8%	-5.8%	1.2%	1.1%

□ elastic & cordon Sales

In EGP 000s, unless otherwise stated	2022	Q2-2024	Q2-2023	H1-2024	H1-2023
Revenue	55,940	40,178	18,017	73,611	36,057
y-o-y growth	25%	123.0%	47.0%	104%	38%
Volume Sold (tons/year)	412	164	99	333	204
Intercompany **	51,446	28,145	15,495	51,400	31,564
% of Revenue	92%	70%	86%	70%	88%
Net Revenue	4,493	12,033	2,523	22,211	4,494
y-o-y growth	-45%	377%	212%	394%	138%

□ trading (Imported purchases for sale)

In EGP 000s, unless otherwise stated	2023	Q2-2024	Q2-2023	H1-2024	H1-2023
Revenue	301,844	100,129	45,785	221,766	63,435
CRM	278,514	13,528	42,653	113,470	59,017
margin %	7.7%	86.5%	6.8%	48.8%	7.0%
Intercompany **	80,604	70,079	22,402	87,818	28,888
% of Revenue	26.7%	70.0%	48.9%	39.6%	45.5%
Net Revenue	221,240	30,050	23,383	133,948	34,547

Other local sales comprise of :

- i) Second tier export products.
- iii) Elastic & cordon sales

- ii) Scrap sales.
- IV) Trading (Purchases for sale)

^{*} Subsidiary company sales by sales invoices.

^{**} Internal operation without sales invoices, but it is evaluated to know the value of the total revenue of elastic and cordon.



Outlook

DICE remains optimistic about its future growth. The Board of Directors of Dice Ready-to-Wear has agreed to rent a factory of about 45,000 square meters from Misr Helwan Spinning and Weaving Company, In a statement to the Egypt Stock Exchange, the company stated that the company won the lease contract for a period of 9 years, with a monthly rental value of 774.5 thousand pounds, after approving the financial and technical offer submitted by Dice, it indicated that the factory is expected to gradually increase Dice's production capacity by approximately 30% of the current capacity, and to allocate that increase for export, It is expected that the production of this factory will begin after reequipping for production in March 2024, with local production of Dice brand first and then after that for export products.

It pointed out that this is in line with the state's policy of encouraging the private sector to export, provide foreign currency, and contribute to reducing the unemployment rate by providing new job opportunities.

Overall, DICE aims to reduce client concentration by attracting new clients; scaling its retail platform to improve revenue mix; and utilizing its dyeing and printing capacities to enhance profit margins.

About DICE Sport and Casual Wear S.A.E.

DICE Sport and Casual Wear, founded in 1989, is a leading garment manufacturer, serving multiple clients primarily in Europe, from operating facilities in Egypt. The Company offers a manufacturing value chain comprising knitting, sewing, dyeing, printing, and a retail brand. The Company has 13 owned manufacturing facilities, and 351 retail stores distributed across 20 governorates. Learn more about DICE by visiting www.dice.eg

For Further Information, Please Contact:

DICE Sport and Casual Wear

Victor Fakhry

Chief Financial Officer T: +2 01221005471

E: victor.elmalek@dicefactory.net

George Gamal

Member of Investor Relations and Corporate Affairs Department

T: +2 01001510833

E: george.gamal@dicefactory.net



Consolidated Income Sheet Statement

In EGP mn unless otherwise stated	2022	Q2-2024	Q2-2023	H1-2024	H1-2023
III LOF IIIII uilless otilei wise stateu					
Revenue	2,133.3	1,390.7	759.0	2,384.1	1,448.3
y-o-y growth, %	33.6%	83.2%	46.0%	64.6%	60.3%
Cost of Sales	(1,581.2)	(778.6)	(511.6)	(1,469.9)	(978.9)
Gross Profit (1)	552.1	612.0	247.4	914.2	469.4
Gross Profit Margin, %	25.9%	44.0%	32.6%	38.3%	32.4%
S&D Expenses	(93.6)	(32.2)	(16.8)	(63.3)	(35.0)
% of Revenue	4.4%	2.3%	2.2%	2.7%	2.4%
G&A Expenses	(160.7)	(62.9)	(45.2)	(120.1)	(87.3)
% of Revenue	7.5%	4.5%	6.0%	5.0%	6.0%
Export Rebate	58.4	-	-	-	-
% of Export Revenue	4.4%	-	-	-	-
EBITDA	356.17	516.87	185.36	730.75	347.10
EBITDA Margin, %	16.7%	37.2%	24.4%	30.7%	24.0%
Depreciation & Amortization of the right of use leased assets	(58.8)	(20.3)	(15.8)	(39.1)	(31.7)
EBIT	297.4	496.6	169.5	691.6	315.4
EBIT Margin, %	13.9%	35.7%	22.3%	29.0%	21.8%
Net Interest Expense	(87.0)	(77.2)	(38.0)	(131.6)	(69.0)
Leasing interest Expenses (right of use)	(5.7)	(1.8)	(1.7)	(3.7)	(3.5)
FX Gain / Loss	(33.4)	42.5	(1.5)	42.7	(99.0)
Other Income / Expense	(9.7)	(4.8)	(0.3)	6.3	1.4
EBT	161.6	455.2	128.1	605.4	145.2
EBT Margin, %	7.6%	32.7%	16.9%	25.4%	10.0%
Taxes	(40.8)	(88.5)	(23.1)	(119.7)	(24.1)
Tax Rate, %	25.3%	19.5%	18.0%	19.8%	16.6%
Net Profit	120.8	366.6	104.9	485.8	121.2
Net Profit Margin, %	5.7%	26.4%	13.8%	20.4%	8.4%

Note(1): Gross profit excludes depreciation



Consolidated Balance Sheet Statement

In EGP '000, unless otherwise stated	H1-2024	2023	2022
Net Fixed Assets	647.8	589.1	490.1
right of use -Lease (net)	45.0	47.0	56.4
Other Non Current Assets	116.2	26.0	21.8
Total Non Current Assets	808.9	662.0	568.3
Cash & Cash Equivalents	252.1	154.0	108.3
Inventory	1,893.5	1,066.7	836.0
Accounts Receivable	913.7	714.5	526.1
Mutual funds	3.1	161.0	30.0
Debtors and Other Debit Balances	430.0	201.2	193.1
Total Current Assets	3,492	2,297	1,694
Total Assets	4,301.2	2,959.4	2,261.8
Overduct	2.062.9	1 104 4	967.7
Overdraft	2,062.8 97.4	1,184.4 71.6	
CPLTD	-	1	89.2
Accounts Payable	431.8	252.1	245.5
Provisions	60.3	55.3	41.4
Due to Related Parties	2.1	15.4	0.2
Right of use Liabilities - current	19.8	20.2	17.9
leasing Liabilities - current	-	-	6.9
Creditors and Other Credit Balances	464.4	179.7	142.5
Total Current Liabilities	3,138.8	1,778.8	1,511
Long term Debt	199.8	65.7	107.6
Right of use Liabilities - non current	32.8	33.5	43
leasing Liabilities - non current		-	3.4
Deferred Tax Liability	49.6	46.6	36.6
Total Non Current Liabilities	282.1	145.7	190.6
Total Liabilities	3,420.9	1,924.5	1,702.1
	0.57	0.57	0.57
Paid in Capital	357	357	357
Reserves	50.4	28.9	23.0
Retained Earnings	(33.6)	180.4	40.4
Net Profit / (loss)	483.0	447.8	121.4
Minority Interest	23.3	20.5	17.6
Total Shareholder's Equity	880.4	1,034.9	559.7
Total Liabilities and Shareholder's Equity	4,301.2	2,959.4	2,261.8



Consolidated Cash flow Statement

In EGP '000, unless otherwise stated	H1-2024	H1-2023
EBT	605.4	145.2
ADD:		
Fixed assets depreciation	27.6	20.40
Right of use depreciation	11.5	11.33
provisions	10.2	1.54
Interest - lease Right of use	3.7	3.54
Impairment provisions		0.74
Reversal of provisions		0.80
Interest Income	(5.6)	(0.1)
Financing expense	137.1	69.15
Capital gain/(loss)		(0.0)
foreign exchange differences related to liabilities	(310.4)	-
Operating profit before working capital changes	479.63	251.75
(Increase)/Decrease in inventories	(826.8)	(90.1)
(Increase)/Decrease in inventories	(826.8)	(90.1)
(Increase)/Decrease accounts and notes receivable	(228.8)	6.3
(Increase)/Decrease in debtors and other debit balances	(228.8)	
Increase/(Decrease) in accounts and notes payable		(8.8)
Increase/(Decrease) in creditors and other credit balances	184.9	19.0
Increase/(Decrease) in due to related parties	(13.3)	(0.1)
Used provisions	- (44.0)	(0.7)
Paid taxes	(41.9)	(43.9)
Paid interest	(131.6)	(67.6)
Cash flow from operations	(602.54)	(55.6)
Interest Income	5.6	0.1
Payments for the purchase of investments	157.9	28.0
Payments for the purchase of fixed assets	(19.5)	(28.3)
Gain on sale of fixed assets	(10.0)	0.1
(Increase)/Decrease in PUC	(157.0)	(4.2)
(IIIG case // Decrease III FOC	(137.0)	(4.2)
Cash flow from Investing Activities	(13.0)	(4.3)
Change in debt and credit facilities	1,035.2	54.48
Payments for finance leasing	1,000.2	(6.6)
Payments leasing of property & plant	(14.4)	(13.3)
purchasing treasury shares	()	(31.5)
Paid Dividends	(310.5)	-
Cash flow from Financing Activities	710.4	3.1
Cash now from Financing Activities	7 10.4	3.1
Not also as to so all	94.8	(56.8)
Net change in cash		
Net change in cash Beginning cash balance	152.0	105.4